



**Future Ready
University Conference
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GENERATING EXPLOITS THROUGH EFFICIENT MANAGEMENT OF RESOURCES

Presented

By

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We shall be focusing on FOUR aspects of resources at our disposal:

- *One's Life,*
- *Time Management,*
- *Task Management and*
- *Financial Resource*



INTRODUCTION

- A fascinating story of *Archimedes* – 287 BC
- A scientist and mathematicians of extraordinary greatness
- He discovered and arrived at the idea of specific gravity today called *Archimedes' principle* – while in a Bathtub.



- He thought years ago that man could float on water, this thought came along in the bathroom, the law of floatation thereafter came to light.



- Today, the water ways has become a major means of transportation for man and more especially for goods and services. Again, millions earn their living through the water-way industry.
- His accolade – *“one man and one intellect – a host in itself”*



- But there is nothing extraordinary on its own, it is man's extraordinary input that makes it so – *D. O. O.*
- There is nothing mystical about excellence; it is a product of man's tireless commitment to improvement – *D. O. O.*



- Excellence is the greatest deterrent to racism and sexism – ***Oprah Winfrey***
- Global impact in any field is at the cost of high level input.
- Small minds believe in luck, but great minds believe in cause and effect.



- It is small minds that seek shortcuts but great minds commit themselves to paying full price for their set goals.
- ***‘There are no shortcuts to any place worth going.’ - Beverly Sills***



No Free Lunch in Life

- It is paying the abnormal price that makes a world-changer.
- One may make a living by his profession, but we can only make impact by our dedication.
- No world-changer runs a normal schedule.
- No world-changer possesses a normal habit.



- No world-changer has a normal lifestyle.
- It takes a '*global price*' to generate global impact.
- One cannot get out of life more than what he is willing to put into it.
- You cannot eat your cake and have it.
- You cannot make omelet without breaking eggs.



Every Man's Star is in Himself

- The star of every man is embedded in himself.
- There's a fountain of blessing in each of us.
- Every fruit-yielding tree has its seed in itself.
- But selflessness is the manure with which we nurture the seed of global impact in us.



- Inside every seed lies a potential plantation, but the seed has to be planted in the belly of the earth for that potential to be realized.
- Such seed has to subscribe to the heat underneath the earth before it can grow, multiply and impact on lives.
- This is why at the root of exploits is high level discipline.



- No life can ever be more impactful than is dedicated.
- No one can make the most of his life without coming out of his comfort zone.
- Until one is willing to change his approach, he cannot improve on his results.



SELF MANAGEMENT

Self management is all about:

- Setting order over one's life
- Dogged pursuit of one's vision and
- Maximum investment time, energy and resources in driving one's task



- Setting goals and driving at them
- Being able to separate between the lawful and the expedient
- Making quality decision and standing by it
- Being a law to oneself

- Efficient self management is what determines one's ultimate accomplishment
- Leadership in any field begins with leading oneself efficiently.



The Benjamin Franklin Story

- A foremost American Philosopher, Diplomat, Educationist, Philanthropist, who literally taught himself how to read.
- Self-training brought forth the treasures in him



- Self training brought out the star in him
- He would do without food to gather enough money to buy books
- Self discipline is a vital key to actualizing the potential in us



The Michael Faraday Story

- Was a printing apprentice
- He taught himself to read and write
- Had unusual interest in scientific experiments
- Subsequently, was appointed as a lab attendant by a renown Professor, Humphrey Davies



- Through self discipline, in no time, he grew to become the envy of his master
- He eventually emerged a celebrity in the field of science



- Self discipline is what empowers the star in us to shine!
- **George Washington** said;
‘discipline is the soul of an army. It makes more numbers formidable. It procure success to the weak and esteem to all.’



- Just like continuous training is the only way to sustain impact in the field of Sport; in the same vein, continuous training is a vital requirement both to generate impact and sustain relevance.



- But one cannot be in school all through his life and that is why the discipline of self-training remains a great asset in the race of life.
- All leaders of worth are learners



- And all committed learners are potential leaders
- All outstanding leaders are great learners and all tireless learners continues to grow in impact



The story of two high school boys

- Two young boys, who grew up in the same environment, went to school same period and graduated same year. One of these boys said to have read over 600 books covering areas such as; human development, psychology of success etc., while the other was working in restaurants and fast food related platforms.



- 19 years after, the two boys met at the home coming meeting of the alma mater and at this point they were ‘continents apart’. While the later was worth **6.75 Dollars** per hour, the other boy who invested his time in developing himself in the area of interest was said to be worth **200, 000 Dollars an hour**.



- Time is one of our greatest assets in the adventure of life.

Benjamin Franklin, once said;

- *Doth thou love life, then don't squander time, invest it for that is the stuff life is made up of*

Shakespeare also noted:

- *I wasted time, now time doth waste me*

Our own Nnamdi Azikwe said:

- *Give me my 'youth back', and I will pay any price for it*



- We live in a world of unlimited opportunities

Unfortunately, there are:

- ✓ *more complainers than thinkers*
- ✓ *more wishers than workers*
- ✓ *more referees than players*
- ✓ *more spectators than actors*
- ✓ *more beggars than thinkers*



- But *'Responsibility is the Price for Greatness'* - George Washington
- Everyone must rise to take up his destiny in his hands



- We all know that a year is made up of **ONLY 52 weeks**
- And that **A week** is made up of **168 hours only**
- And **One year** is made up of **8, 736 hours**
- **10 years** translates to only **87, 360 hours**
- While **100 years** is only **873, 600 hours**
- This implies that, no one has **A million hour** of productive engagement on earth



- But, the worth of any life is a function of the worth of his time.
- This is why we talk about the *'Life-time'* of a man, that is, *what he made of his time while on earth.*
- Quality time investors usually end up as News-makers
- All smart time-investors, more often than not, end up as Stars in their fields of endeavours.



The Bill Gates story

- Bill Gates once granted an interview to Playboy magazine:
 - **Play boy:** We hear you don't watch TV
 - **Gates:** *"I do watch but I don't have any TV with the over-the-air receiver connected to my house. Am not immune to the lures of TV; I just try to stay away from it".*



- Those who make news hardly have time to watch news
- Their time is invested making the news for others to watch
- This is why I believe there's nothing extraordinary on its own; it is man's extra-ordinary discipline that makes it so.
- Access to the top is always at a cost.



- Interestingly, time is an asset of equality, while some invest it, others simply squander it!



TASK MANAGEMENT

- A business can be defined as an art of exchange of values for the benefit of the parties involved
- A business also implies any activity that one engages in for the purpose of profiting
- A business can be said to be efficient trading of time, talents, skills and energy for the purpose of profit making



- The business you don't invest your best in, can never produce the best of result for you



- Sow sparingly, reap sparingly;
sow bountifully, reap
bountifully
- The business you don't face
today, is sure to be phased out
tomorrow



- To be busy here and there, one is sure to end up nowhere
- But beware of becoming wandering stars.
- Only those who stay focused on their task end up as front-liners
- If your eyes be single, your body will be full of light



- If you don't face your business as business, you may be on your way out of business
- You can't get out of any task more than what you are willing to put into it.



The Daewoo Story

- He started the corporation about thirty years ago with just ten thousand dollars. Today, that organization produces about three thousand five hundred different products and have offices worldwide.



- What was his secret?

Let's Hear him out:

"Since I started to work, I've never taken a day off. No one has poured himself into his work and has failed. Work is very precious. Work is something very precious and cannot be evaluated merely in financial terms.



- *If I had to say I derive a great deal of joy from something, I would have to admit that it is work. I have never had to force myself to work and no one has ever had to force me. So, if a hobby is something that brings you joy and satisfaction, then my hobby is work."*



He goes further to say: "Trying to be successful without pouring yourself into something is like trying to pluck a star out of the sky. But you cannot fail if you do pour yourself into whatever you are doing and really enjoy it."

He advises people: "No matter what you do, dedicate yourself to it. The harder you work by the day, the more realistic your dreams are at night. When the brain is full, dreams are fantastic."



❖ No matter how weak one may be, if one will invest quality time into his task, he will see unusual results.



RESOURCE MANAGEMENT

- It will interest us to note that Nigerian households spend more on recharge cards than on food

In a recent publication of Business Day of May 23, 2014, the following disturbing picture was unveiled:



- *The average Nigerian household spent more on recharge cards than they did on petrol, soap, washing powder and personal food care, a survey report for 2012/2013 carried out by the National Bureau of Statistics (NBS) in collaboration with the World Bank, has shown.*



- *The survey showed that recharge card spending by Nigerians moved to essentials from discretionary spending as 72.3 percent of the sampled households, reported making expenditure to recharge their phones, higher than personal care foods (52.2 percent), and petrol (30.9 percent).*
- *Nigerians collectively spent about N449.7bn a month on recharge cards. –(report by Anne Agbaje, May 23, 2014)*



- Poor management is one major reason behind the poverty of the poor
- For instance, without a budget, there is no cure for waste.



- ❖ Poor management is the reason for the misfortune of many.
- ❖ Whatever is not well managed is sure to be damaged.



- ❖ When one is not committed to sound financial management, he suffers financial embarrassment.
- ❖ Good management is key to development and enlargement.



❖ Poor resource management in most cases, is our number one problem as individuals, families, companies, businesses, governments and even churches



- ❖ Abraham Lincoln said *'I don't think much of a man who's not wiser today than he was yesterday'*
- ❖ Until waste is cured, the future is not secured.



Life is in phases and men are in sizes.

❖ As I have often said, You don't grow big to manage well, you manage well to grow big!



- One can't be a waster today and not end up a beggar.
- If one is not a good manager, he will end up a great waster and he is sure to end up a beggar.



In Conclusion;

- The story was told of a high school student that asked his sports coach, 'I want to become a sports star, what do I do?' And the coach responded. 'There are four rungs on the ladder to becoming a star, these include:



- Determination
- Dedication
- Discipline
- Sacrifice



- But a great coach does not make a star; it is the commitment of the sportsman to the demands of becoming a star that does.'
- This young chap became a 3-Gold medallist at the 1923 Berlin Olympics. His broad (long) jump record remains unbroken for 22 years.



- A great coach may provide a great opportunity to becoming a star, but does not guarantee becoming a star.
- One can coach a man to run, but the man has to do the running.
- One can coach a man to wrestle; but he has to do the wrestling.
- There is no coach-substitute to becoming a star.



This is why:

- Decision making is key to a world of exploits.
- Decision making is what makes a leader.
- But quality decision makes an extraordinary leader.
- Indecision makes a mediocre.



- In the words of **George Washington**, 'Responsibility is the price for greatness'.
- Change only begins with a desire for change; and making decisions to effect it.



- What makes a man of exploit is not capacity, but capacity utilization.
- *That is*, putting to work the facts at one's disposal.
- But access to **one million facts** will never be worth **one great decision**.



Over to you!

Thank you

And

God Bless

